

THE HOUR GLASS

(Incorporated in the Republic of Singapore)
(Company Registration No: 197901972D)

The Hour Glass Group FY2024: Revenue Holding Amidst Moderating Market

Unaudited Full Year Results	Group			
	31 Mar '24 \$'000		31 Mar '23 \$'000	Change %
Revenue	1,129,700		1,122,941	1%
Profit Before Taxation	204,621		219,608	-7%
Profit After Taxation	157,584		174,215	-10%
Earnings per Share (cents)	23.87		25.91	-8%

Highlights of FY2024 Financial Performance

- Revenue rose marginally to \$1.13 billion as demand for high-end watches moderates
- Profit after taxation at \$157.6 million
- Cash and bank balances at \$237.6 million

SINGAPORE, 28 May 2024: The Hour Glass, one of the world's leading specialist watch retailers with an established presence across 13 key cities in the Asia Pacific region announced that a combination of geopolitical tensions and economic volatility coupled with rising operating costs dampened its profitability for the financial year ended 31 March 2024 ("FY2024").

FY2024 Results

1. Group revenue for FY2024 rose marginally to \$1.13 billion despite softening consumer sentiment. Higher operating costs, mainly attributable to marketing expenses and, a strong Singapore Dollar dampened earnings with profit-before-tax falling 7% to \$204.6 million. Further, a change in New Zealand's tax regulations resulted in the Group incurring a one-off deferred tax charge of \$4.7 million, resulting in profit-after-tax declining 10% to \$157.6 million.

2. Mr Michael Tay, Group Managing Director of The Hour Glass, said that its FY2024 results reflect a cooling off period in the high-end watch industry: "There has been a significant shift in the global macro landscape this past year resulting in the collectible and luxury watch markets finding a new equilibrium. Challenging as it may be, we believe that this is clearly a positive for the sustainability of the overall sector".

3. The Group's balance sheet strengthened with consolidated net assets of \$848.4 million and cash and bank balances at \$237.6 million.

Dividend

4. The Board of Directors recommends a final dividend of 6 Singapore cents per share for FY2024 (Interim for FY2024: 2 cents per share).

Outlook

5. With geopolitical tensions unabated and interest rates expected to remain at current levels, consumer sentiment in the specialty watch market is likely to be tested in the near to mid-term. Nevertheless, the Group expects to remain profitable in the next financial year.

About The Hour Glass

At The Hour Glass, our mission is to advance watch culture. Known for our thoughtfully curated selection of brands, a passion for designing immersive retail experiences and our team of knowledgeable specialists, we strive to become the primary port of call for all watch enthusiasts and collectors alike. We eagerly look forward to assisting you on your collecting journey across our network of over 60 boutiques.

For media inquiries, please contact:

Joseph Rajendran / Casuarina Peck

Tranz Communications

Phone: +65 9228 7801 / +65 9363 5609

Email: joseph@tranzcomm.com / casuarina@tranzcomm.com

ISSUED BY

THE HOUR GLASS LIMITED

28 May 2024